# **Event Management** in Dynamics 365

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#### Registration & ticketing

Create registration forms and generate personalised QR codes for each participant. Accept cash, credit card or invoice



#### Check-in app & badge print solution

A digital check-in to reduce queues, with integrated QR reader, name search, and real time synchronisation. Print badges in real-time or before the event



#### Event photo management software

Photos shared in real time to your website and your guests, and add name tags with the tagging app



#### Event website

Easy to use website builder so you can build a personalised event website or landing page in your own CI/CD



#### Networking & event web app

Build out networking by allowing guests to access all event information before, during or after the event, letting participants get in contact with each other



#### Event marketing

Generate media interest with real time publication with one of our media partners



#### Guest management & communication

Design beautiful HTML emails with our drag and drop editor - email participants to keep them in the loop



#### Event analytics

Analyse participant behaviour, event registrations, mailing statistics and important data in real time and across multiple events



#### Live voting and feedback

Increase attendee participation with live voting during the event, and gather feedback afterwards













### **Event Management**

#### Key event-management features include:

- Seamless contact, registration, and attendance management features in one system.
- Business processes that guide users through the essential steps of event planning.
- Session, session track, and speaker management.
- Managing attendee passes to grant access to specific sessions or tracks.
- Venue management for tracking buildings, rooms, and room layouts.
- Guest logistics for registering hotels, room allocation, and reservations.
- Tracking sponsors and their sponsorships for each event.
- Creating webinars and simulcasts with attendance metrics.
- Reviewing the attendance history of each contact, including events and sessions attended.
- Feedback survey integration.

### **Event Management**

#### A fully functioning event website you can publish that includes:

- Self-service attendee registration.
- Important details about all published events, including event name, venue, passes, session schedule, and speakers.
- All information drawn directly from your Dynamics 365 event-planning records, with updates automatically reflected on the event website.

#### And more:

 Photo tagging, VIP passes, "unconference" live voting, social media marketing, etc.

### Setup an event

Event record (name, type, format, URL, schedule, timeline, location)

Agenda (sessions, tracks, speakers, sponsors)

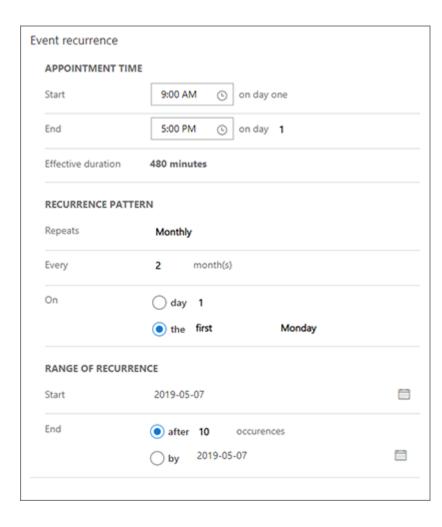
Registration and attendance (passes, custom fields, check-in, waitlist)

Additional information (team members, financials)

Room reservations (calendar)

Post event (surveys)

### **Recurring events**



Generate several identical events all at once.

Schedule events that occur yearly, monthly, daily, etc.

Manage the entire series from a single source.

Customize individual event occurrences.

Maintain a common schedule for each recurrence.

### **Event templates**

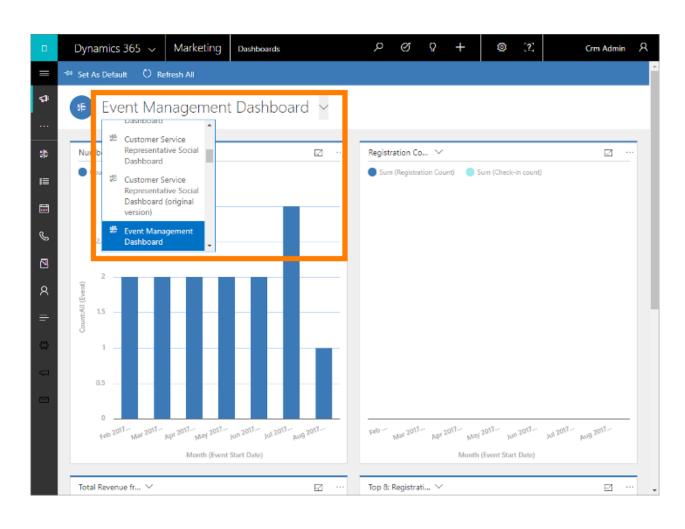
Basic event setup (name, description, type, etc.)

**Event venues** 

**Event sessions and speakers** 

**Event passes** 

### **Event Management Dashboard**



### **Event sponsorships**

Sponsor companies are Account records.

The event website lists sponsors' name and logo.

Sponsorable articles are visibly present at the event and feature a sponsor's logo or message.

Each sponsorable article record must relate to a parent sponsorship record and include price and quantity information.

### **Event registration and waitlist**

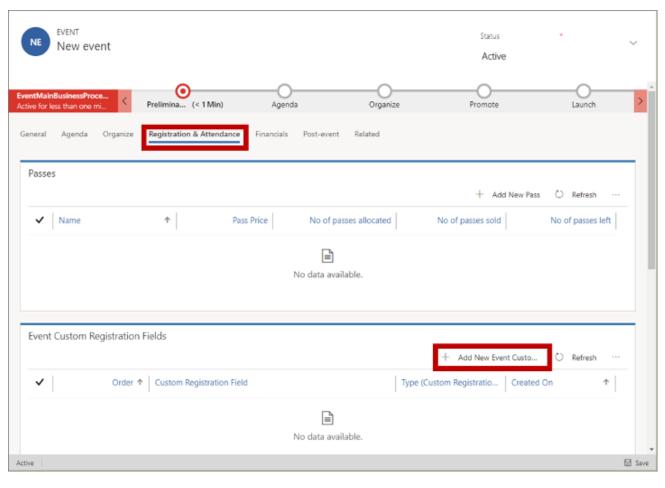
#### **Event-level and Session-level registration.**

 Session-based registrations not supported for events that have passes defined.

#### **Event-level and Session-level waitlist.**

- Auto-registration or invitation to register on available seat.
- Create a customer journey to send messages or invitations to waitlisted contacts.

### Registration form custom fields



- Label
- Required
- Type (simple text, boolean, single choice, multiple choice)
- Choices

#### Invite event attendees

Invite contacts to events.

Register attendees for events, sessions and passes.

Book hotel rooms for staff, speakers, and guests.

## Attendee logistics and accommodation

Logistics features are informational, that is not exposed directly to attendees through the standard event website.

**Event Vendors (External company account record)** 

Hotels (can be associated to a hotel group = event vendor)

**Hotel Room Allocations** 

**Hotel Room Reservations** 

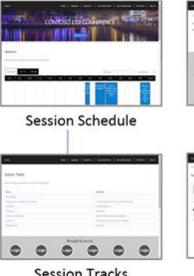
### **Event website**



All Events



Speakers



Session Tracks



Manage Profile

#### **Event website**

#### Hosting options:

- 1. Dynamics 365 native portal
- 2. Angular site hosted by Dynamics 365 portals → Event URL
- 3. Angular site hosted externally → Custom URL

The event and all its settings remain editable after publish.

### Privacy notice

Dynamics 365 Marketing does <u>not</u> include an out-of-the-box cookie-consent feature.

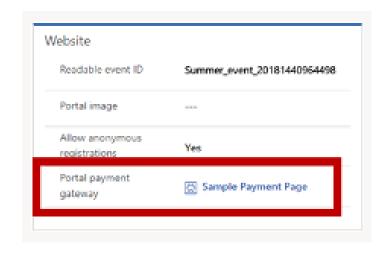
- Marketing pages use cookies to pre-fill known contacts.
- Event websites uses cookies to log visits to web pages.

#### Dynamics 365 Marketing sets four different types of cookies:

- Long-term behavioural-analysis cookie
- Short-term, single-visit cookie
- Marketing page registration cookie
- Event website

### **Online payment**

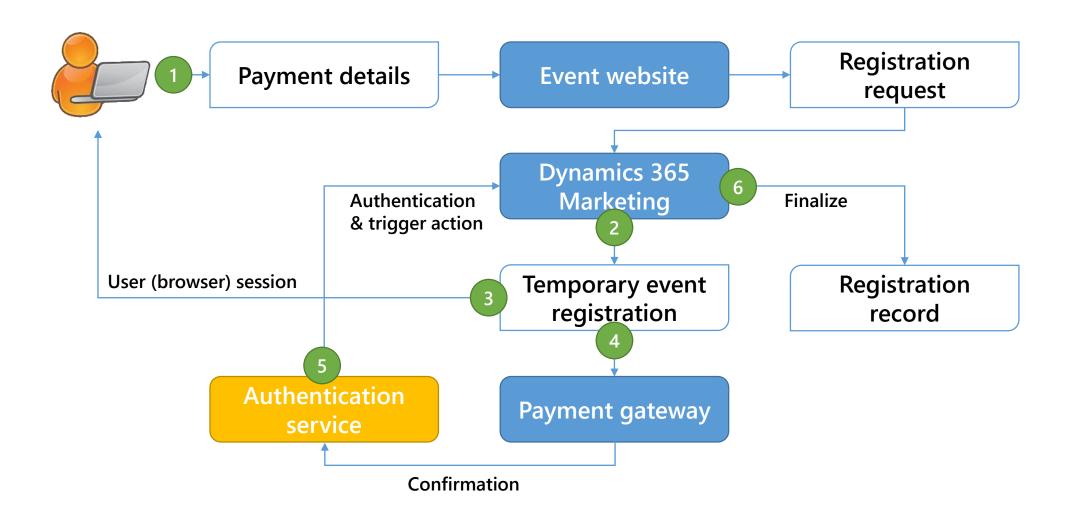
To enable online payment, you have to make an agreement with a third-party payment provider.



Dynamics 365 portal hosted sites  $\rightarrow$  Set the payment gateway for an event.

Externally hosted sites → Customize!

### **Payment confirmation**



### Post-event follow up

Collect attendee feedback with a survey.

- Voice of the Customer
- Customer journey → Marketing email message
- Non-anonymous surveys are not currently supported

Hand off to sales.

Event and session attendance review.

### **Event financials**

Venue costs

**Speaker costs** 

Sponsorship income (including articles)

Pass sales



### Next steps...

Finance	Costs and revenue tracking, billing.
Sales	Lead generation.
Service	Helpdesk on registrations and bookings.
HR	Internal events for goal-driven professional development.
Power BI	Advanced reporting and sales/registration predictions.
Power Automate	Integration with third-party portals (Sitecore, Adobe XP)
Power Virtual Agents	Chatbots for assisted registration and custom service.
Power Apps	Mobile apps for personal schedule, contact speakers and sponsors, promotions, follow-ups.

#### **Get started!**

**Event planning and management** 

https://docs.microsoft.com/dynamics365/marketing/event-management

Dynamics 365 for Marketing - Event Management <a href="https://youtu.be/mN6SBF28JqQ">https://youtu.be/mN6SBF28JqQ</a>

Capturing Event Registration, Insight and Attendance <a href="https://youtu.be/XS\_mmOUS7HU">https://youtu.be/XS\_mmOUS7HU</a>





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